

ANNUAL REPORT

2022



AMERICAN
WATER RESOURCES
ASSOCIATION

Community. Conversation. Connection.



ABOUT US

The American Water Resources Association (AWRA) offers more than 50 years of leadership in multidisciplinary water resources management. We are the professional home to those individuals who have chosen to reach beyond their respective fields to make a difference in water resources. By tackling the hard questions, AWRA creates opportunities to engage in the vital conversations surrounding water resources management.

MISSION & VISION

Our mission is to advance multidisciplinary water resources education, management, and research.

Our vision is to be recognized as the pre-eminent multidisciplinary association for information exchange, professional development and education about water resources and related issues.

2022 LEADERSHIP

BOARD OFFICERS

Claire Bleser, President
Zhenxing (Jason) Zhang, President-Elect
Scott Kudlas, Past-President
L. Don Duke, Secretary-Treasurer

BOARD DIRECTORS

Rabia Ahmed
Juni Alam
Jason Doll
Kate Ely
Sharon B. Megdal
Owen Mills
Sandra Pavlovic

CHIEF EXECUTIVE OFFICER

Dresden Farrand, MPA, MPP, CAE

NATIONAL STAFF

CHIEF EXECUTIVE OFFICER

Dresden Farrand, MPA, MPP, CAE

MEMBERSHIP SERVICES MANAGER

Tiffany Park

MANAGER OF MEETINGS & EVENTS

Ariel Wise

WEBSITE & MARKETING CONSULTANT

Megan Balkovic

MANAGING EDITOR

Journal of the American Water Resources Association

Kylie Bade

EDITOR-IN-CHIEF

Journal of the American Water Resources Association

Momcilo Markus, Ph.D.

MANAGING EDITOR

Water Resources IMPACT Magazine

Krysia Wazny McClain

EDITOR-IN-CHIEF

Water Resources IMPACT Magazine

Michael E. Campana, Ph.D.

PARTNERS, SPONSORS, & EXHIBITORS

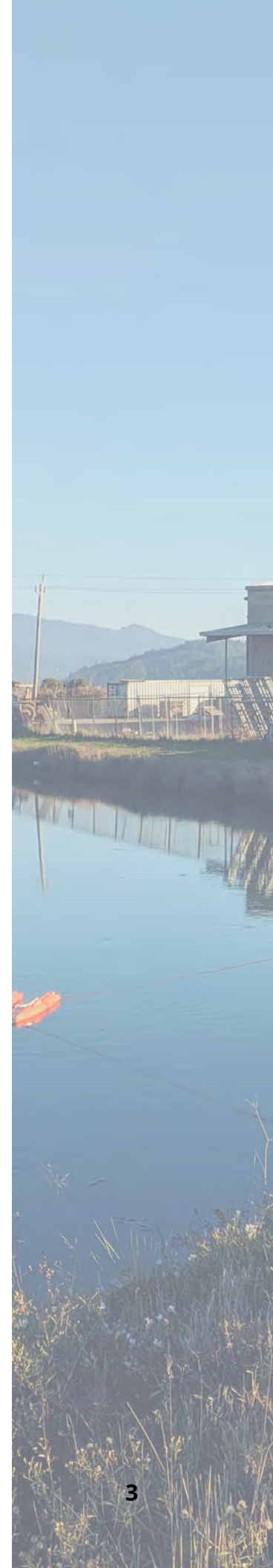
Partnership is an integral part of our organization, and we are grateful for the support of our Partner Members.

GOLD PARTNERS

Jacobs, Stantec

SILVER PARTNERS

Aquaveo LLC, CDM Smith, City of Fort Collins, Copper Labs, Dynamic Solutions International LLC (DSI), Environmental Systems Research Institute Inc (Esri), Headwaters Corporation, KISTERS North America Inc, Las Virgenes Municipal Water District, OTT HydroMet, Stevens Water Monitoring Systems, Texas Water Resources Institute, Weather Modification LLC





LETTER FROM THE BOARD CHAIR AND CEO

A MULTIDISCIPLINARY APPROACH

For 60 years, the mission of the American Water Resources Association (AWRA) has been a catalyst in resolving water resources challenges through collaborative, multidisciplinary engagement with representatives from government, business, academia, and the nonprofit world. Engineers, hydrologists, scientists, sociologists, policy analysts, land planners, and community advocates attend AWRA conferences and work together to address complex water problems.

AWRA publishes the Journal of American Water Resources Association (JAWRA), a well-established bi-monthly peer-reviewed publication that covers multidisciplinary issues related to water resources. JAWRA is one of the oldest water resources journals in the United States.

GET CONNECTED - TECHNICAL COMMITTEES

AWRA provide a [committee platform](#) for collaboration and are open to you. These committees include:

- **Future Risk:** This committee focuses on quantifying risks, developing strategies to adapt to changes that include social justice and equity lenses, and mitigating the risks of water quality, quantity, conflict, and cybersecurity that threaten our communities and ecosystems.
- **Integrated Water Resources Management (IWRM):** The goal of this committee is to establish IWRM as the standard practice in water resources management throughout the country.
- **Policy:** This committee assists the AWRA Board in taking a national and international leadership role in water-resource policy, translating science into actionable tools for public decision makers in formulating water policy.
- **Technology:** It explores the role of technology in water resources, using comprehensive and collaborative approaches based on data services, analytical tools, and cross-disciplinary program coordination.

EVENTS & EDUCATION - CONFERENCES

- AWRA 2023 Summer Specialty Conference, [“Connecting Land & Water for Healthy Communities,” convened in Denver from July 17-19, 2023](#), aiming to bring together stakeholders across multiple disciplines and professions to address the design, integration, and implementation of programs to better connect land and water planning, management, and policy.
- [AWRA 2023 Annual Conference will be held in from November 6-8, 2023, in Raleigh, NC](#) represents one of the most diverse and inclusive conferences in water resources management.
- AWRA 2024 Geospatial Water Technology Conference (GWTC), in [Orlando, FL from March 25-27, 2024: “Data to Decisions: Managing and Modeling Water Challenges”](#) that explores novel data-science applications to address water challenges.
- [AWRA 2024 Spring Conference, “Water Risk and Resilience: Research and Sustainable Solutions”](#), will convene in Tuscaloosa, AL from April 8-10, 2024.

LETTER FROM THE BOARD CHAIR AND CEO

continued -

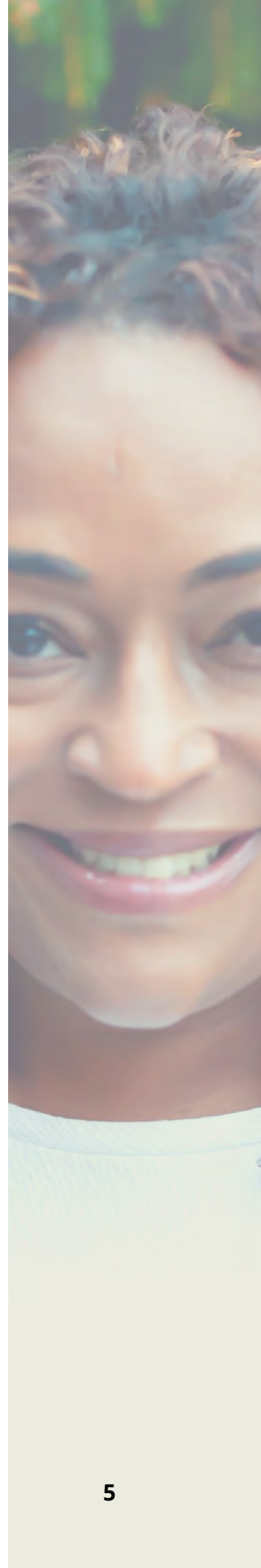
We invite you to join us and connect with water resources professionals and students through our local networking opportunities and AWRA e-news. Please [sign up today](#), and check us out online [here](#). Together, we'll explore the world of water and its crucial impact on policy, program, and practice.

In many ways, the pandemic has brought about a “new normal,” and that extends to AWRA’s operational efforts for meetings and events. Although virtual events increased participation in young career professionals, and conference attendees received triple the content as access for all conference sessions was recorded and available online, going back to the new normal has not been easy due to the economic recession, increased cost of doing business, decreased hospitality workforce, and the disruption of the global supply chain. The increasing costs of hosting events means that AWRA will need to get creative; discovering other hosting options and looking at different business models for hotel contract management.

Thank you so much for standing by AWRA through our years of transitions, and we look forward to serving you toward our shared mission for many years to come.

CLAIRE BLESER
AWRA PRESIDENT

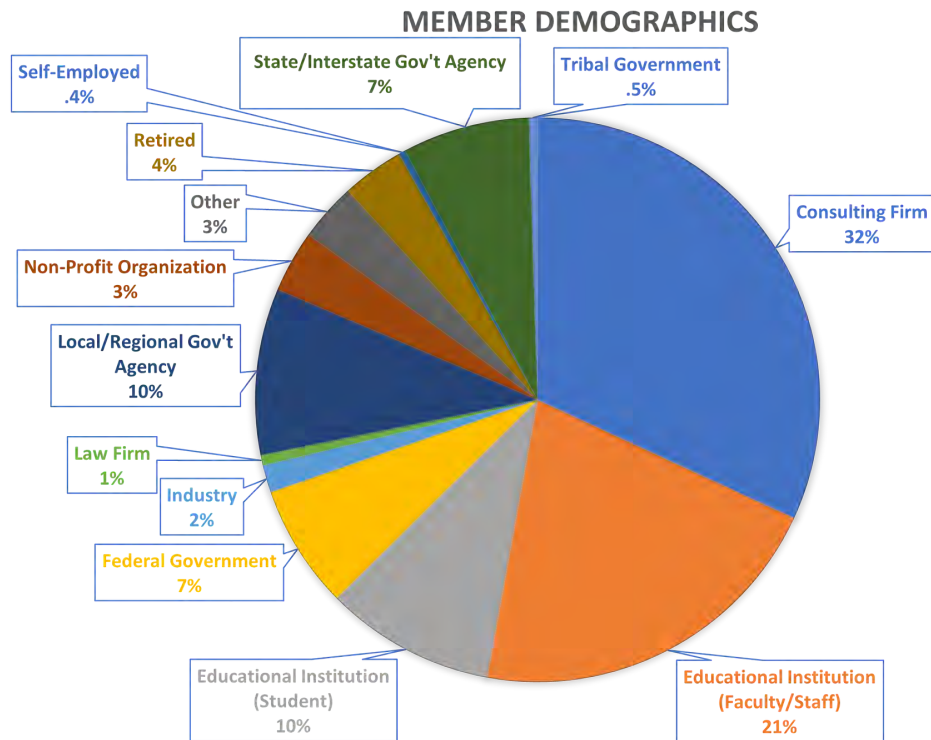
DRESDEN FARRAND, MPA, MPP, CAE
AWRA CEO



MEMBERSHIP

The multidisciplinary emphasis of AWRA draws membership from a wide variety of water-related disciplines in academia, government, and private industry. From the chart, you can see that AWRA membership continues to strike a balance among these disciplines and has allowed AWRA programs to rapidly adapt to emerging issues, technology changes, and members' shifting needs.

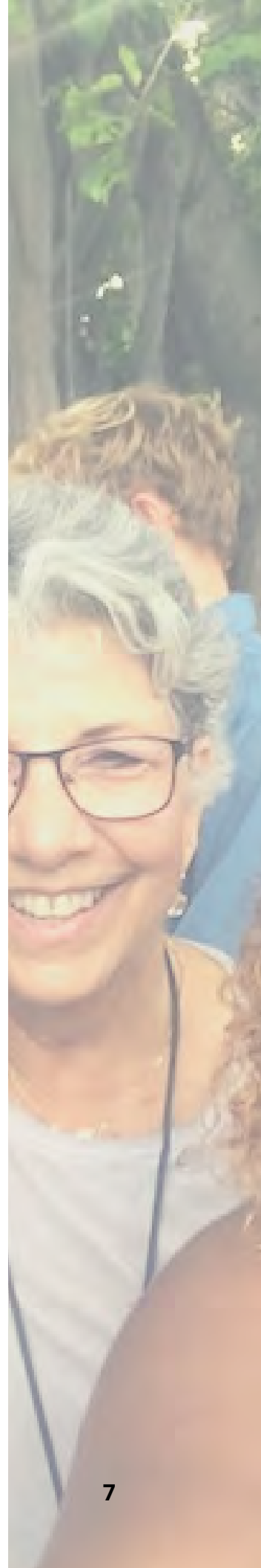
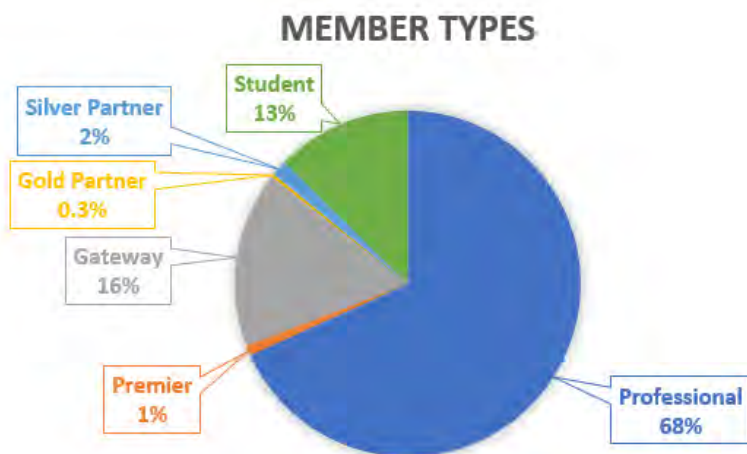
Being fundamentally a grass-roots organization, AWRA has benefited from the efforts of hundreds of volunteer members who have served as elected national officers, regional representatives, and editors. These volunteers have helped AWRA sponsor more than 170 meetings and symposia in the United States and abroad. AWRA volunteer workforce is critical to our continued success, and we need to keep channeling volunteers through our leadership pipeline. Volunteering can provide a healthy boost to your self-confidence, self-esteem, and life satisfaction, all while giving back to your profession and boosting your leadership profile in the community. If you are interested in volunteer opportunities, please email membership@awra.org or contact one committee chair.



MEMBERSHIP

AWRA is a membership organization of 2,000 water resource professional members and industry partners. Our members lead, manage, advocate, research, and work to solve water resources challenges from executive management to finance to technology and represent private, public, nonprofit/NGOs, and academic sectors. AWRA fundamentally believes that solutions need to be multidisciplinary in their approach and collaborative to support innovation and progressive policy to solve water resource management challenges.

AWRA's rich history and long commitment to great technical content and unparalleled opportunities for Community, Conversation, and Connections through the power of our in-person and virtual gatherings. The three C's are the hallmark of AWRA's mission and work. AWRA has been gathering water resource professionals for 59 years. Our success speaks to our commitment to creating a welcoming atmosphere that promotes our members' technical work, networking, friendship, and leadership development.





STUDENT CHAPTERS

AWRA Student Chapters started in 1969 and are located throughout the United States. Student Chapters provide unique opportunities for networking, mentoring, and bonding over common interests and activities. Student chapters provide both the student community on campus and connect students to local communities and opportunities outside of the academic institution.

AWRA is proud to be associated with 22 Student Chapters that provide on- and off-campus networking opportunities and events and a place to explore and widen your view of water resources management. Many of the Student Chapters are closely linked to AWRA State Sections, which provide another layer of networking and potential mentorship, opportunities, events, and a place to explore and widen your view of water resources management.

Lastly, AWRA revamped the AWRA Student Chapters to make it easier to learn about developing an AWRA Student Chapter and find a local chapter in their area.

2022 AWRA Student Chapters

Central Washington University	University of Colorado Boulder
Boise State University	University of Delaware
Duke University	University of Florida
Florida Gulf Coast University	University of Georgia
Florida International University	University of Nevada at Reno
Humboldt State University	University of South Florida
Louisiana State University	University of Tennessee
National Capital Region (Maryland, Virginia & Washington, DC)	University of Utah
Oregon State University	University of Washington
Southern Illinois University at Carbondale	University of Wisconsin at Stevens Point
Tennessee Technological University	Utah State University
Texas A&M University	Virginia Tech University



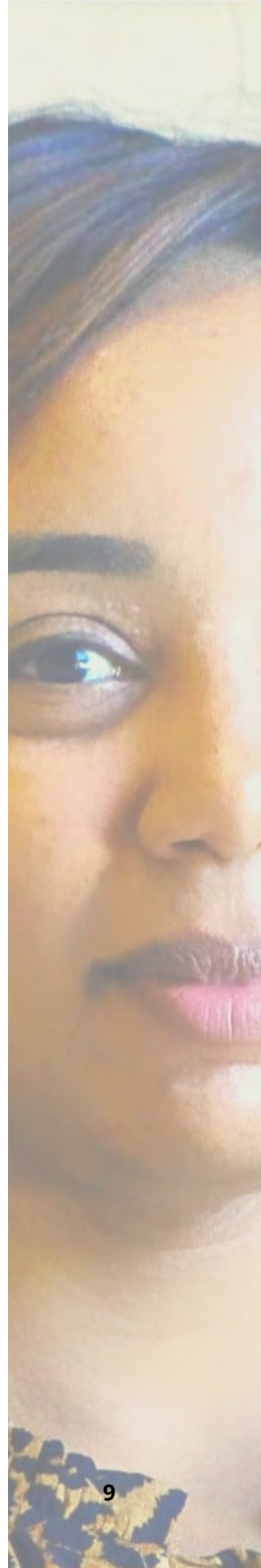
STATE SECTIONS

AWRA holds bi-monthly meetings with the state section leaders to share our strategic plans and initiatives, learn from each other on critical topics impacting the sections, and the CEO provides 20 minutes of education on topics ranging from fundraising, increasing membership, board governance and DEI just to name a few.

If you are a section leader and want to participate, please email membership@awra.org.

2022 AWRA State Sections

- | | |
|-------------------------|-------------------|
| Alabama | New Jersey |
| Alaska | New Mexico |
| Arkansas | North Carolina |
| Northern California | Ohio |
| Colorado | Oregon |
| Florida | Pennsylvania |
| Georgia | Philadelphia |
| Idaho | Metropolitan Area |
| Indiana | Tennessee |
| Montana | Utah |
| National Capital Region | Washington |
| | Wisconsin |





PA

WATER RESOURCES IMPACT

Consistently chosen by members as one of AWRA's top benefits, *Water Resources IMPACT* magazine is a practical, solution-oriented digital publication containing diverse and timely articles written for water resources management professionals at all levels of their careers.

Designed to coincide with specialty conferences and other AWRA activities, *IMPACT* is a bi-monthly collection of themed articles gathered by Guest Editors and based on the editorial calendar chosen by its Advisory Board.

All AWRA issues are archived online for members-only content, and non-members can purchase copies for \$17.00 each.

January/February 2022 - *Water Risk in a Rapidly Changing World: Part 2*
Guest Editors: Michael E. Campana and Charlotte Roehm

March/April 2022 - *The Lakes Sampler*
Guest Editors: Lisa Beutler and Michael E. Campana

May/June 2022 - *Dams: Past, Present, and Future*
Guest Editor: Lisa Beutler

July/August 2022 - *Hydrophilanthropy*
Guest Editor: Michael E. Campana

September/October 2022 - *Pacific Northwest Water*
Guest Editor: Michael E. Campana

November/December 2022 - *Hot Topics in Hydrology*
Guest Editor: John Nieber

NO

JOURNAL OF THE AMERICAN WATER RESOURCES ASSOCIATION

The *Journal of the American Water Resources Association (JAWRA)* is a bi-monthly, peer-reviewed journal featuring original papers that examine the multidisciplinary and complex issues surrounding water resources.

JAWRA has been in publication for more than 55 years, has 6,000+ subscriptions worldwide, and receives over 150,000 downloads each year! *JAWRA* gets referenced in news outlets such as CNN, ABC Action News, and The Gazette. Published on behalf of AWRA by Wiley and hosted in the Wiley Online Library, *JAWRA* is the flagship product of AWRA.

2022 JAWRA Highlights:

- 106 articles published; 1,607 pages, 24 of which were open access (118.2% increase)
- 130 original submissions, an -21.2% decrease compared with 2021
- Over 215k full text downloads for all published articles
- Average turnaround time around 24 days from receipt at Wiley to Early View
- The latest Impact Factor (released in June 2023) is 2.4
- Published Special Collections on the National Water Model; Connecting Land and Water for Healthy Communities; Severe Sustained Drought: Managing the Colorado River System in Times of Water Shortage; Influence of Climate Change on Chesapeake Water Bay Quality; Use of NASA and other Earth Observations Data, Assets and Tools to Support Water Management; Water Security - New Technologies, Strategies, Policies, and Institutions



AMERICAN WATER RESOURCES

JUNE 2022



AMERICAN
WATER RESOURCES
ASSOCIATION

CONFERENCES

AWRA promises a balanced, professional approach to solving water resources challenges in a friendly and comfortable atmosphere. Join us for our conferences to learn more about the brand of community, conversation, and connections.

Typically, AWRA holds three national conferences a year and one international conference every few years. In March 2020, COVID-19 drastically changed how we would fulfill our promise to our members, brand, and the goals AWRA set for 2020. The AWRA Board of Directors had the courage to make strategic investments in technology tools and choose not to cancel events for 2020 and 2021, but rather to move forward despite the anxiety and challenges we knew would be ahead. AWRA leadership did this because every decision they make is in our members' best interest, and giving up on them and our work was not an option, regardless of a global pandemic. In 2022, we went back in person!

AWRA 2022 Spring Conference: Water Risk Under a Rapidly Changing World - Evaluation & Adaptation April 25-27 | Tuscaloosa, AL

Water risk is an on-going concern due to rapid population growth, urbanization, increased frequency of extreme climate events, long-term trends on sea level rise and melting glaciers, degraded landscape, aging infrastructure, and unequitable access to clean drinking water. Here, the term risk is used in its broadest sense to reflect its multidimensional nature and includes both risks from natural disasters such as flooding and drought, and the consequent landslide, water scarcity, and further infrastructure failure and public health issues. The COVID-19 pandemic raises public awareness of the importance of universal and equitable access to water, sanitation, and hygiene as a critical public health issue. Wildfires in the western coast and the dams' failure in central Michigan in 2020 are other examples of the emergency to better evaluate and adapt to climate and water risks. It is imperative that water professionals from various sections collaborate and share cutting-edge solutions to future risks.

The [AWRA 2022 Spring Conference](#) was co-hosted by the AWRA Future Risk Committee and the Alabama Water Institute. With a theme of "Water Risk Under a Rapidly Changing World: Evaluation and Adaptation", this conference brought together a diverse multi-disciplinary group of water professionals - both thought leaders and on-the-ground implementers to disseminate, share and learn about cutting-edge solutions aimed at evaluating future water risks and improving human adaptation to those risks.

Conference highlights included:

- 35 States/countries
- 178 Registrants (Students = 25, Members = 31, Partner Members = 1, Non-members = 121)
- 14 Topical Sessions
- 86 Abstracts

CONFERENCES

AWRA 2022 Geospatial Water Technology Conference May 9-12 | Austin, TX

The [2022 AWRA Geospatial Water Technology Conference](#) started its second decade of existence by embracing and moving beyond GIS in water resources. The biennial conference changed its name in recognition of new, exciting technologies in geospatial analysis of water systems. The long-standing conference welcomed participants who work in a wide array of water technologies and explore topics like ecological webs, water, transportation networks, urban infrastructure, the water-energy nexus, and water sustainability.

GIS has come a long way since the first AWRA GIS & Water Resources Conference 28 years ago: the very term “GIS” doesn’t mean the same thing as it did back then. Data, tools, models and good cartography are still incredibly important. Many of us still perform much of our geospatial work on desktop computers. But we have moved well beyond desktops to the cloud, to decision making and web-based applications that are integral to ecology and society, well beyond floodplain mapping. As GIS has changed, our biennial GIS and Water Resources conference is changing too!

This conference is designed around geospatial solutions to water resources-related problems. Innovative water resources scientists, engineers, modelers, software designers from public/government agencies, academic and private sectors convene to exchange ideas, compare challenges and identify solutions. If your aquatic research, management, and conservation involves process models, geo-referenced field data, remote sensing, or geostatistical models then this is the right conference for you.

Conference highlights included:

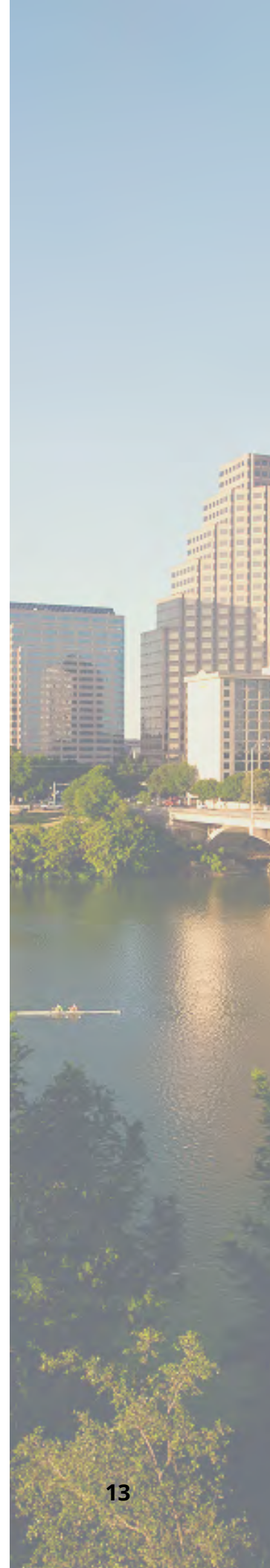
- 29 States/Countries
- 115 Registrants (Students = 7, Members = 20, Partner Members = 1, Non-members = 87)
- 10 Topical Sessions
- 85 Abstracts

AWRA 2022 Annual Water Resources Conference November 7-9 | Seattle, WA

The [AWRA Annual Water Resources Conference](#) was one of the most diverse and inclusive conferences in water resources management. Attendees are provided with innovative, practical, and applied water resource management solutions, management techniques, and current research.

Conference highlights included:

- 415 Registrants (Students = 40, Members = 103, Partner Members = 6, Non-Members = 266)
- 23 Topical Sessions
- 187 Abstracts



WEBINARS

Monthly webinars are another way that AWRA provides educational content and professional development to the community, and 2022 was no exception. Nearly 3,200 registrations were received throughout the year.

January 19: *Using A Temporal-based Approach to Quantify Streamflow Properties*

This webinar was presented by Richard Koehler, CEO of Visual Data Analytics, and covered a case study of the Colorado River at Lees Ferry, Arizona before and after Glen Canyon Dam construction.

February 16: *Water Always Wins*

This webinar featured Erica Gies as she discusses how water always wins during an age of drought and deluge.

March 16: *Transboundary Aquifers - US & Mexico*

This webinar, presented by Rosario Sanchez from Texas A&M University, referenced transboundary aquifers to the overall border between Mexico and the U.S.

April 13: *Flood Mitigation in the Suburbs*

This webinar featured a team from Florida Gulf Coast University sharing about their 800-acre campus' flood mitigation in the suburbs open space & detention ponds.

May 16: *The Water Recycling Revolution*

This webinar tracked the story of recycling municipal wastewater, examined the pros and cons, and explored the future potential of recycling wastewater for both potable and nonpotable uses.

June 22: *MAR in Action*

This webinar was presented by Sharon B. Megdal as she discussed the role of managed aquifer recharge in meeting water policy goals.

July 13: *Groundwater U*

This webinar was presented by Dr. Andrew Cohen as he discussed the importance of a video library focused on groundwater.

August 24: *Develop Innovative Water Partnerships*

This webinar featured Kira Jacobs, Source Water Protection Coordinator, EPA Region 1, Boston, MA about developing innovative drinking water partnerships and how to find funding.

September 14: *A Narrative About Green Infrastructure*

This webinar featured Fatima Taha, from Oregon State University, and focuses on "Learning, Designing, and Teaching Others: A Narrative About Green Infrastructure and Education."

October 12: *The Real Cost of the US Water Gap*

This webinar featured George McGraw, CEO and Founder of Dig Deep, which highlighted the issues of the 2.2 million Americans who don't have running water at home, costing the US economy \$8.58 billion each year.

November 16: *Transboundary Water Negotiations*

This webinar present the recent experience of transboundary water negotiations between Afghanistan and Iran.

TECHNICAL COMMITTEES

AWRA Technical Committees meet regularly, host webinars, design specialty conferences and conference sessions, produce special reports, and develop policy statements for the Board of Directors.

The **Future Risk Committee** focuses on developing strategies to adapt to the changes and mitigate the risks of increased runoff, flooding, sea-level rise, and drought threatening urban development and our ecosystem. The committee is chaired by Tapash Das and Bangshuai Han with Jason Zhang serving as the Board Liaison.

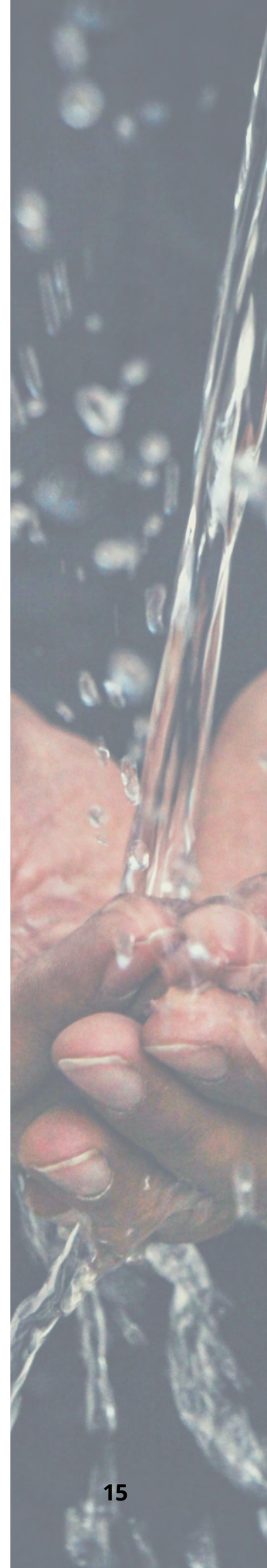
The Future Risk Committee started 2020 with a national survey that focused on determining the emerging issues, trends, and critical conversations happening in the network of AWRA members and stakeholders related to committee work. The committee held three national meetings, which included a discussion and report of the survey findings. The committee submitted a 2022 specialty conference proposal for the board to consider, and this was approved by the 2020 AWRA Board of Directors. The conference will be held in 2022 in either late April or early May, and the theme "Water Risk under a Rapidly Changing World: Evaluation and Adaptation" seeks to bring together a diverse multidisciplinary group of water professionals - both thought leaders and on-the-ground implementers to disseminate, share, and learn about cutting-edge solutions aimed at evaluating future water risks and improving human adaptation to those risks.

The **Integrated Water Resources Management (IWRM)** Committee fosters an ongoing conversation about making IWRM the standard practice in water resources management across the country. The committee is chaired by Mike Antos and Mike Sheer with Lisa Beutler serving as the Board Liaison.

The **Policy Committee** continued to be active in 2022, having held five meetings and worked diligently to provide speakers to AWRA's national conferences. The committee brought together the successful Land and Water Conference in 2021, which connected land developments and policymakers with water resources professionals. The conference was intended to be in person; however, due to COVID, the conference was virtual. With over 300 participants and the incredible success, the next specialty conference will be July 2023.

The committee also began conversations around AWRA policy statements, intent and purpose, and how we can use these initiatives more strategically to complement the AWRA Board of Directors' vision and direction.

The Policy Committee continued to be active in 2020, having held five meetings and worked diligently to provide speakers to AWRA's national conferences. The committee solidified high-level speakers such as, Benjamin H. Grumbles, Sue Lowry, G. Tracy Mehan, III, Diana Liverman, Fred Lipschultz, and Jay S. Famiglietti. The committee also began conversations around AWRA policy statements, intent and purpose, and how we can use these initiatives more strategically to complement the AWRA Board of Directors' vision and direction.



AWARDS & SCHOLARSHIP

AWRA 2022 Award Recipients

Each year, AWRA recognizes individuals, organizations, projects, state sections, and student chapters for outstanding leadership and service in the water resources profession.

A. IVAN JOHNSON AWARD FOR YOUNG PROFESSIONALS

- Siddharth Saksena

ICKO IBEN MULTIDISCIPLINARY COMMUNICATIONS AWARD

- Nazzareno Diodato

INTEGRATED WATER RESOURCES MANAGEMENT AWARD

- Wyoming Valley Sanitary Authority

SANDOR C. CSALLANY INSTITUTIONAL AWARD FOR EXEMPLARY CONTRIBUTIONS TO WATER RESOURCES MANAGEMENT

- Turlock Irrigation District

OUTSTANDING STATE SECTION AWARD

- WASHINGTON STATE SECTION

AWRA 2022 Richard A. Herbert Memorial Scholarship Winners

This scholarship is to be used for the enhancement of education in water resources.

GRADUATE RECIPIENTS | Ph.D. CANDIDATES

- Jillian Maxcy-Brown, Civil Engineering, University of Alabama
- Simone Williams, Arid Lands Resource Sciences, University of Arizona

UNDERGRADUATE RECIPIENT

- Jenna Brooks, University of South Florida, Bachelor of Science, Civil Engineering

AWRA 2022 Diversity, Equity, & Inclusion and Professional Development Scholarship Winners

This scholarship provides a one-year association membership and complimentary conference registration to each of up to three scholarship winners from under-represented groups in the water resources field.

UNDERGRADUATE RECIPIENT

- Ariel Lineberger, Bachelors Candidate, Environmental Engineering, East Carolina University

GRADUATE RECIPIENTS

- Camila Bautista, Masters Candidate, Environmental Sciences, California State University
- Estenia Ortiz, Ph.D. Candidate, Environmental Engineering, University of South Florida

CAREER CENTER

The [AWRA Career Center](#) provides opportunities for job seekers to search for a new career and employers to achieve their talent acquisition goals,

AWRA is a member of the Engineering Science & Science Career Network.

Employer Exposure:

- The number of users who get access to employers is 192,329.
- Currently there are 12.35K active Jobs.
- New monthly Jobs posted are an average of 3,321.
- Current jobs year-to-date are 11,041.

Job Seeker Access:

- Post your resume,
- Apply for jobs,
- Get job alerts,
- Get career coaching and more!

Plus, AWRA Silver and Gold Partner Members save on job postings! [Learn more](#) about becoming a partner.



FINANCIAL SUMMARY

Financials reflect audited financial statements from 2022.

CURRENT ASSETS	2022
Cash and cash equivalents	\$ 617,012.00
Accounts receivable	\$ 8,107.00
Prepaid expenses and other assets	\$ 28,260.00
Total current assets	\$ 653,379.00

NON-CURRENT ASSETS	
Property and equipment, net	\$ 5,894.82
Investments	\$ 216,238.69
Total non-current assets	\$ 222,133.51

TOTAL ASSETS	\$ 875,512.51
---------------------	----------------------

LIABILITIES AND NET ASSETS	
Accounts payable and accrued expenses	\$ 127,442.43
Deferred registration fees	\$ 11,910.00
Post Retirement Obligation Payable	\$ 95,255.00
Deferred dues, subscriptions, and symposium	\$ 89,665.19

Total current liabilities	\$ 324,272.00
----------------------------------	----------------------

Net assets without donor restrictions	\$ (247,223.19)
--	------------------------

TOTAL LIABILITIES AND NET ASSETS	\$ 875,512.51
---	----------------------

NET ASSETS	
Change in net assets	\$ 111,814.19

Net assets w/o donor restrictions, beginning	\$ 247,223.19
---	----------------------

Net assets w/o donor restrictions, ending	\$ 247,223.19
--	----------------------

Financial Statements - Supplemental Information

PROFIT & LOSS	2022	Budget (YTD)	This year vs budget (\$ YTD)
Revenue			
Boxwood Income	\$26,385	\$12,000	\$14,385
Conferences	\$531,469	\$639,000	(\$107,531)
Eblast Revenue	\$500	\$0	\$500
Impact	\$119	\$6,000	(\$5,881)
JAWRA Income	\$371,163	\$280,000	\$91,163
Membership Dues Income	\$172,918	\$216,000	(\$43,082)
Miscellaneous Income	\$5,589	\$0	\$5,589
Uncategorized Income	\$79	\$0	\$79
Website Activities	\$2,904	\$0	\$2,904
Membership Dues Income	(\$1,099)	\$0	(\$1,099)
In-Kind Donations	\$315	\$0	\$315
Total Revenue	\$1,110,342	\$1,153,000	(\$42,658)
Cost of Sales			
Cost of Services Sold	\$387,956	\$376,700	\$11,256
Program Expenses	\$50,199	\$29,400	\$20,799
Staff Expenses	\$379,957	\$319,706	\$60,251
Conference Expenses	\$15,748	\$0	\$15,748
Total Cost of Sales	\$833,861	\$725,806	\$108,055
Gross Profit	\$276,482	\$427,194	(\$150,712)
Expenses			
General & Administrative Expenses	\$195,441	\$186,380	\$9,061
Insurance Policies	\$0	\$3,000	(\$3,000)
Growth Expenses	\$4,570	\$2,700	\$1,870
Workers' Compensation	\$634	\$0	\$634
Staff Expenses	\$8	\$0	\$8
Legal & Professional Fees	\$7,880	\$0	\$7,880
Total Expenses	\$208,533	\$192,080	\$16,453
Operating Profit	\$67,948	\$235,114	(\$167,166)
Other Income			
Other Revenue	\$53,767	\$0	\$53,767
Earnings Before Interest & Tax	\$121,715	\$235,114	(\$113,399)
Interest Income			
Credit Card Cash Rewards	\$1,250	\$0	\$1,250
Interest Income	\$368	\$0	\$368
LPL Change in Market Value	(\$4,604)	\$0	(\$4,604)
LPL Dividend Revenue	\$940	\$0	\$940
RAH Fund Contributions	\$11,453	\$300	\$11,153
RAH Fund Investment Income	\$7,708	\$0	\$7,708
RAH Fund Unrealized Gain/(Loss)	(\$28,028)	\$0	(\$28,028)
Earnings Before Tax	\$110,801	\$235,414	(\$124,613)
Net Income	\$110,801	\$235,414	(\$124,613)

PROFIT & LOSS	General	Other	Total
Revenue	\$31,974	\$1,078,368	\$1,110,342
Cost of Sales	\$427,218	\$406,643	\$833,861

	General	Other	Total
Gross Profit	(\$395,243)	\$671,725	\$276,482
Expenses	\$200,428	\$8,105	\$208,533
Operating Profit	(\$595,671)	\$663,620	\$67,948
Other Income	\$53,767	-	\$53,767
Earnings Before Interest & Tax	(\$541,904)	\$663,620	\$121,715
Interest Income	(\$2,047)	(\$8,868)	(\$10,915)
Earnings Before Tax	(\$543,951)	\$654,752	\$110,801
Net Income	(\$543,951)	\$654,752	\$110,801



AMERICAN WATER RESOURCES ASSOCIATION

Community. Conversation. Connection.

LEARN MORE

AWRA

PO BOX 2663

WOODBIDGE, VA 22195

TEL:(540) 687-8390

FAX: (540) 687-8395

WWW.AWRA.ORG

INFO@AWRA.ORG

